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Normative Group: Business Executives



TAIS PERCENTILE SCORES

Attentional Characteristics

You Norms

Interpersonal Style

You Norms

Broad external - Aware	90	55	Extroversion	93	67
External Distractibility	73	34	Introversion	52	36
Broad Internal - Conceptual	98	77	Expression of Thoughts/Ideas	97	54
Internal Distractibility	75	38	Expression of criticism/anger	16	48
Narrow - Focused	47	70	Expression of Support/Affection	91	64
Reduced Flexibility	18	24	Self Critical	7	35
			Focus Over Time	90	44
			Performance Under Pressure	94	57

Behavior Control

Information Processing	94	73
Impulsive/Nonconforming	53	43

Profile Patterns

Confidence	96	72
Energy	95	71
Competitiveness	93	73
Extroversion	99.5	85
Critical	78	54
Anxiety	33	26
Distractibility	66	27

Interpersonal Style

Control	99	83
Self Esteem	97	79
Physical Competitiveness	53	51
Speed of Decision	33	23

